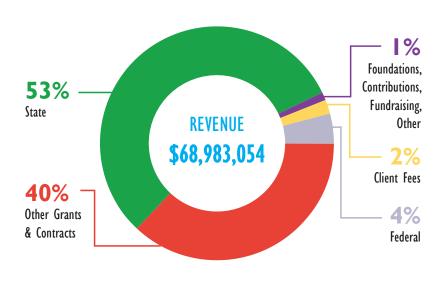
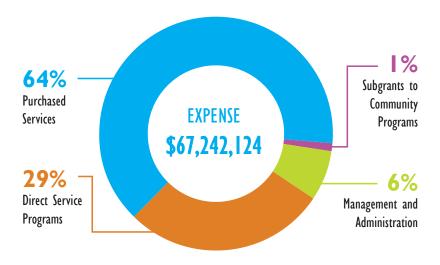


Elder Services of the Merrimack Valley, Inc.

FY 2018 FINANCIALS

07/01/2017 - 06/30/2018





SOURCES OF REVENUE

AARP Foundation Administration on Community Living (ACL) Centers for Disease Prevention & Control Commonwealth Care Alliance Community Fund for Nantucket Department of Public Health Executive Office of Elder Affairs Fallon Community Health Plan George C. Wadleigh Foundation Griffin-White Foundation Harvard Pilgrim Health Care Foundation John A. Hartford Foundation Katharine C. Pierce Trust Lowell General Hospital Mass Rehab Commission Massachusetts Association of Councils on Aging MassHealth n4a National Council on Aging Pfizer Inc. Senior Whole Health **Tewksbury Housing Authority** Title III of the Older Americans Act Tufts Health Plan Foundation United Healthcare Community Plan Veterans Administration Winn Properties

PROGRAMS

Aging & Disability Resource Consortium

Community Choice Program

Congregate Housing

Consumer Directed Care

Elder Brown Bag Program

Enhanced Community Options

EnhanceWellness Program

Family Caregiver Support Program

Frail Elder Waiver

Group Adult Foster Care

Healthy Living Center of Excellence

Healthy IDEAS

Home & Community-Based Waiver

Long Term Care Ombudsman

Massachusetts Senior Medicare

Patrol (SMP) Program

One Care Plan

Options Counseling

Personal Care Attendant

Program of All-inclusive Care

for the Elderly

Senior Care Options Programs

Serving the Health Insurance Needs of Everyone (SHINE) Program

Supportive Housing

Veterans Direct Program

Volunteer Programs

SERVICES

Adaptive Housing/Durable Medical

Equipment

Adult Day Health Care (Medical,

Social, Dementia)

Care Management

Chore Services

Clinical Assessment & Eligibility

Companionship

Habilitation Therapy

Home Delivered & Congregate Meals

Home Health Services

Homemaker Services

Information and Referral

Medication Dispensing Systems

Minority Outreach

Money Management/

Representative Payee Service

Nutritional Assessment

Personal Care Services

Personal Emergency Response Systems

Protective Services

Resident Services Coordination

Respite Care

Short Term Respite Beds

Supportive Home Care Aide

Wanderer Locator Systems

A YEAR IN

Locally...

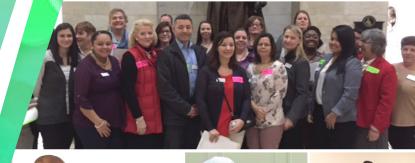
community connections & partnerships supporting individual choice

- Caregiver Initiative
- Food Security Brown Bag Program, Community Markets, Meals on Wheels, Nutrition Education and Counseling
- Outreach Minorities and Veterans
- Relief Efforts Puerto Rico, Greater Lawrence Gas Crisis
- Volunteers, Donors, Elder Network

Statewide...

consumer and service oriented

- Advancement of Age and Dementia Friendly
 Communities in Massachusetts
- Expansion of Aging and Disability Consortium Initiatives
- Healthy Living Center of Excellence – expansion of education opportunities for disease management, falls prevention, and behavioral health



















working together to of life in the com

I REVIEW





















improve the quality munities we serve

Nationally...

strengthening collective impact

- Aging and Disability Business Institute with n4a - AAA Business Acumen Development; Creating Integrated Care Systems; Contracting with Health Care
 - CDC Arthritis Populations Health Interventions
 - National AARP Foundation Healthy Eating Study
 - n4a Achievement Award for LGBT Senior Social Connection Program

Future...

direction & initiatives

- Expanding services and supports to meet current and future needs of consumers and their caregivers
- Improving Business Practices and Efficiencies
- Addressing Social Determinants of Health

ON A FINAL NOTE...



It has been a fascinating year at Elder Services, filled with success in addressing the needs of our clients, as well as meaningful progress towards our overall vision. We've been honored to receive support from our clients, their families, and our community, as well as recognition from local, state and national partners for the quality of our work. It's also been a year when our staff rose to the occasion by overcoming challenges, both those we knew were on the horizon and others we could not have predicted. Most importantly, this year has renewed a sense of excitement around our mission, as well as our eagerness to take on the growth and opportunities that lie ahead.

When I became CEO in July 2017, I made a pledge to restore our core and to build the infrastructure needed to help people manage their responsibilities and succeed in their work. We began by sitting down with staff to listen and learn. We made some immediate changes

around how we communicate and started larger initiatives that support staff at all levels within the agency. Today, we are investing in the technology, strategic thinking and organizational design we need to meet the challenges of an increasingly complex environment.

Our focus on the core services that have made us a valued asset to our communities will not waiver in the New Year. We will also continue to embrace change as we adjust, adapt, and evolve our work to meet the expanding needs of our consumers and partners. We will invest in innovative programs and solutions that help our consumers with access to nutritious foods, housing insecurity, lack of transportation options, and other social determinants of health. We can't do it alone. We will continue to foster collaborative efforts with a range of partners that promote healthy communities for people to live independently, safely, and securely.

Thank you for your unwavering support of our efforts and mission. Your commitment to the agency is integral to our success for the future. We look forward to working together.

Sincerely,

Joan Hatem-Roy

Chief Executive Officer







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Elder Services of the Merrimack Valley, Inc.

Choices for a life-long journey

280 Merrimack Street, Suite 400, Lawrence, MA 01843 800-892-0890 • www.esmv.org

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